

Press Release

**CLEAR TECHNOLOGIES NAMES
SENIOR SOLUTIONS ARCHITECT**



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Phil Godwin, Vice President of Sales and Marketing, Clear Technologies

FRIDAY, DECEMBER 2, 2011: COPPELL, TX USA: Clear Technologies announces the appointment of Otha "Kendall" Kinnear as Senior Solutions Architect. Kendall joined the Sales and Service team on December 1, 2011.

In his new position, Kendall will be responsible for POWER® server presales and technical support. Accordingly, Kendall will design solutions to meet the requirements of clients, assist the technical team in the areas of server performance, Backup Recovery and Media Services (BRMS), configuration, and administration. "Kendall is a superstar. He is competent, proficient, and a very nice person to be around. Not only is Kendall a nice guy, he is great at getting to the heart of an issue and working out a solution. Kendall's level of skill and expertise raises the level of our customer conversations from surface-level problem identification to deep-level problem resolution." said Phil Godwin, Vice President of Sales and Marketing.

Kendall brings over 38 years of experience in providing clients with solutions to their IT needs, resolving operational and backup issues, and providing disaster recovery solutions. His former positions include Senior Solutions Architect, Techline Specialist, Systems Engineer, and a Systems Planner. He is an IBM Certified Technical Sales Specialist (Power System with POWER7 and IBM i), IBM Certified Sales Specialist (Power Systems with POWER7 and IBM i), IBM Certified Specialist (Midrange Storage Technical Support), IBM Certified Technical Sales Specialist (Power System with POWER7 and AIX), and IBM Certified Technical Sales Specialist (Power System with POWER7 and AIX).

For more information, please visit us at www.cleartechnologies.net or call us at 972-906-7500.

Headquarters:

DFW METROPLEX
Coppell, Texas

Employees:

- 35 Full-Time Employees

Annual Sales:

- \$30 million

Solutions:

- Visual Storage Intelligence™
- Dynamic Log Analysis™
- IBM Hardware and Software Reseller
- Technical Services

Highlights:

- Over 300 Customers
- M/WBE Certified

Awards:

- 2002, SMU's Top 100
- 2006, 2011, IBM Mid-Market Leadership Award
- 2011, VAR 500 List

Contact: Mynor Alvarado
Clear Technologies
Phone: (469) 360-4031

