

Our Story

We are a group of IT professionals who have a mission to make storage management an easier process in order for your company to make better business decisions. When we first started, we saw a gap in the market and wanted to construct a storage management tool that would fit this gap. We wanted to fill this gap by providing clients with an easy to use, cost effective solution to enhance the storage management process. We had a vision of illuminating the cost and complexity of the large traditional SRM software products and the manual processes beginning in excel spread sheets. Over time and as we have evolved we realized that in order to make better decisions, we needed to have a higher-level of understanding our data. By incorporating business unit reporting, storage usage by application, storage usage by tiers, (etc.) this higher-level of understanding enables the right mix of storage whether that be top of the line flash storage or lower cost cloud object storage. Today we can provide you with a cost efficient tool that assists you in making better business decisions for your company.

Our Mission

We provide the capacity planning and forecasting that allows clients to make longer term vision. We do the work through collecting all of the data so that you don't have to, therefore you can spend your time on what decision to make. Often times we ask, how do you manage storage? the response we commonly get is "I just buy more" but buying more doesn't truly solve your problem. - if your storage management process is "buy more" because you don't know what you need next, this can ultimately cost you and your company a great deal of time and money. VSI is here to illuminate this process.

Our Vision

Our vision is to continuously take the "guess work" out of storage management. We believe that every day VSI should make you better informed about your environment so that you can make the right decisions and not have to be guessing.

****Might want to add something in here about how our imagination is our only limitation, once we have the data we can do just about anything – we like to work closely with our customers so if there a feature that they want to see we can take it to our developers and work to make their wants a reality